

RANNO LAMUS

Espoo, Finland | +358 45 266 4858 | rannolamus@gmail.com | ranno.tech | linkedin.com/in/rannolamus

Professional Summary

Process and AI Development: Building systems and automations that eliminate inefficiency, from client acquisition to web infrastructure.

Technical Foundation: Software development background (GPA 4.81/5.0) combined with business education, enabling both technical execution and strategic thinking.

Proven Delivery: Hands-on project experience with Toyota, Elisa Oyj and Management Events, delivering data models, automation concepts and process improvements.

Education

Laurea University of Applied Sciences Espoo, Finland
Bachelor of Business Administration (BBA), Business Management 2024 - Expected December 2026

- Core areas: Financial management, strategic marketing, and business process development.
- Leveraging strong technical background (IT degree) in business data analysis and digitalization.

Business College Helsinki Helsinki, Finland
Vocational Qualification in ICT, Software Development June 2019 - December 2021

- Graduated with distinction: GPA 4.81/5.0. All professional qualifications completed with the highest grade (5/5).
- Core competencies: Software development, quality assurance, IT security and infrastructure.

Experience

Ranno Lamus TMI Espoo, Finland
Entrepreneur - Process and AI Development March 2025 - Present

- **Business Growth:** Developed client acquisition strategies that grew customer base multiple times over.
- **Financial Support:** Assisted with business financial analysis by monitoring cash flow, expenses and account transactions, and helped clients gain an overview of their personal finances.
- **Process Optimization:** Delivered technical web projects and SEO campaigns to improve clients' digital visibility.

Myyntimaatio Oy Helsinki, Finland
Software Development Intern September 2021 - December 2021

- **Product Development:** Independently executed software prototype and production version to high quality standards.
- **Security and Maintenance:** Managed development environment security and documented testing processes.

Ripe Car's Oy Kärkölä, Finland
Customer Service and IT Assistant January 2020 - March 2020

- **IT Infrastructure:** Handled hardware onboarding, software installation, and first-line IT support.
- **Operations:** Managed quotation submissions, email correspondence, and customer service.

Additional experience: GoWash Oy (contract sales and customer service), Länsi-Auto (car detailing), telephone sales, roofing - developed strong sales and customer service skills, resilience, and adaptability.

Skills and Interests

Technical: Process automation and AI · CRM systems · Web development (WordPress, Webflow, Framer) · IT security · SEO and digital marketing

Languages: Finnish (native) · Estonian (native) · English (upper-intermediate)

Interests: Technology and automation · Strategic games and problem solving · Finance and investing · Continuous learning

References

Joonas Galab

Neavant Oy